

# Shutter Envy offers top-quality products, personalized service

BY ALISON STANTON

Since the day Connie and Kevin Little opened Shutter Envy in 2004, they have strived to offer their customers beautiful window coverings in a wide variety of styles, colors and price points.

Whether a customer is wanting to purchase plantation shutters made from either composite wood, solid bass wood or alder, cellular shades that can help keep rooms cooler, vertical blinds, Roman shades, roller blinds and much more, Shutter Envy is a one-stop window-covering shop.

The Littles, who co-own and operate Shutter Envy, have been residents of Arizona since 1994 and moved to Gilbert in 2004. When the couple decided to purchase plantation shutters for their new home in Gilbert, they immediately fell in love with shutters and the window-covering industry.

"We now work with residential customers around the state. Shutter Envy specializes in offering a free, no-obligation in-home consultation for all customers," Connie said.

"We bring along product samples for all of our window coverings, measure all of the windows, and we also do all of our own installation," Kevin said.

"All our customers have to do is select

the products they like, sit back and relax. We do the rest."

One of the main benefits of the in-home visit, Connie said, is that customers can see exactly how the various window covering samples will look inside their home with their décor, comparing colors and styles against their countertops, painted walls and cabinets.

"They can really see how the colors and tones of each window covering look, and match it to their rooms a lot easier," she said.

In addition to offering a wide variety of top-quality and attractive window coverings, Connie said she and Kevin also enjoy meeting customers from all



Connie and Kevin Little, co-owners and operators of Shutter Envy, said Plantation shutters are a top seller. *Submitted photo*

walks of life. "We offer a large variety of window covering products that will provide solutions for every budget," she said, adding that they both enjoy working with and getting to know their customers.

Plantation shutters are an important aspect of the business for Shutter Envy.

"We offer a variety of shutter products to meet every customer's decorating style," Connie said.

"For example, composite wood shutters are

very popular and affordable and hold up extremely well against the high heat we experience in Arizona. These shutters also have a smooth finish which makes cleaning and maintaining

them much easier as well. And just like most of our products, these shutters are offered with a manufacturer's lifetime warranty."

"Basswood shutters are also very popular in Arizona and can be manufactured to fit an unlimited number of shapes and sizes including arched windows. Basswood shutters can be painted any color of white or stained to match your flooring, cabinetry or other furniture in the home," Kevin said.

"Customer service is really a very significant and important part of what we do," Kevin added.

"We are a solid business that is run properly, and we are licensed, bonded and insured. Fifty percent of our business is made up of repeat customers and referrals. We've worked with moms and dads and then their daughters and sons too."

Connie said that she and Kevin are truly happy to go to work each day.

"We feel that if you love what you do, it won't ever feel like work, and that is just how it is with us and Shutter Envy," she said. "As long as you love what you are doing, that's what matters."

For more information on Shutter Envy, call (602) 295-6864 or visit [www.PhoenixShuttersandBlinds.com](http://www.PhoenixShuttersandBlinds.com).